



DEFENSE LEADERSHIP FORUM



Bringing Leaders Together... To Empower Solutions

EXECUTIVE SUMMARY



**DEFENSE
CONTRACTING
SUMMIT SERIES**



UPCOMING DEFENSE CONTRACTING SUMMITS

MILCON CONTRACTING SUMMIT

OCTOBER 17, 2019

WASHINGTON, DC

Washington Marriott at Metro Center

WEST COAST SMALL BUSINESS DEFENSE CONTRACTING SUMMIT

DECEMBER 4 - 5, 2019

SAN DIEGO, CA

San Diego Convention Center

AIR FORCE CONTRACTING SUMMIT

JANUARY 30 - 31, 2020

DESTIN - MIRAMAR BEACH, FL

Hilton Sandestin Beach Golf Resort & Spa

SOUTHWEST DEFENSE CONTRACTING SUMMIT

APRIL 20 - 21, 2020

SAN ANTONIO, TX

The Westin Riverwalk

NAVY CONTRACTING SUMMIT

JUNE 29 - 30, 2020

NORFOLK, VA

Sheraton Norfolk Waterside

Visit our website to learn more about each event.



www.usdlf.org

DEFENSE LEADERSHIP FORUM

ABOUT US

The Defense Leadership Forum is a public service organization bringing together Congressional leaders, Pentagon officials, military base commanders, and business representatives to identify the best solutions to defend the United States. We organize educational forums in the Washington, DC area and throughout the country. Our highly-regarded conferences provide the latest information on Defense Department budgets; the mission and contracting priorities of the U.S. Navy, U.S. Army, U.S. Air Force, and U.S. Marine Corps; the mission and contracting priorities of specific military commands and military bases; and details on specific new military contracts in all areas of procurement, including ships, aircraft, tanks, missiles, ammunition, vehicles, electronics systems, communications systems, information systems, energy, intelligence, cyber security, military construction, facilities, military family housing, health, infrastructure modernization, and more.

We work closely with Congress; the Pentagon; local military bases throughout the U.S.; federal, state, and local government officials; industry; nonprofit organizations; and professional associations.

The Summit organizers have brought together more than 60,000 government, military, and business leaders to identify solutions to enhance the defense and security of the United States. More than 1,000 speakers have participated.

Recent speakers have included:

Congressman Robert Aderholt, Member, House Defense Appropriations Subcommittee
Congressman John Carter, Member, House Defense Appropriations Subcommittee
Major General Robert McMurry, Jr. Commander, Air Force Research Laboratory
Major General Scott Jansson, Commander, Air Force Nuclear Weapons Center
Richard Kidd, Deputy Assistant Secretary of the Army
Major General Walter Piatt, Director, Operations, Army Rapid Capabilities Office
Dr. Philip Perconti, Director, Army Research Laboratory
CAPT Paul Haslam, Acting Deputy/Chief of Staff, J-7, Defense Logistics Agency
Vice Admiral Philip Cullom, Deputy Chief of Naval Operations
U.S. Coast Guard Vice Commandant Charles Michel
RADM Peter Stamatopoulos, Director, U.S. Fleet Forces Command
Patty Kellihan, Acquisition Director, NAVFAC Atlantic
Cindy Shaver, Director of Contracts, NAVSEA
James Meade, Assistant Commander for Contracts, NAVAIR
Neal Miller, FLTCYBERCOM OCA Director, U.S. Navy
and many others

VISIT OUR WEBSITE:

www.usdlf.org

SUMMIT VIDEO SUMMARIES:

See our recent event video summaries on our YouTube Channel.

U.S. Defense Leadership Forum

<https://www.youtube.com/channel/UCwqoxGI4rFkIe1ra2F1o2bA>



DEFENSE LEADERSHIP FORUM

TESTIMONIALS

"The event was truly great and a success."

André J. Gudger, Former Deputy Assistant Secretary of Defense
2018 Air Force Contracting Summit, Keynote Speaker

"The Summit offered a great opportunity for small businesses to learn more about contracting and sub-contracting with the Defense Department."

Debbie Brown, Deputy District Director, North Florida District
U.S. Small Business Administration

"We were able to address fundamentally the need for both communities, that is the public sector community and the private sector community to come together, to partner, to collaborate. to operate based on trust. It was a very worthwhile session."

General Norton Schwartz
2015 Air Force Contracting Summit, Keynote Speaker

"Very good event. Well executed. I appreciate the work of your outstanding team."

Craig Deatherage, Military/VA Liaison, Office of U.S. Rep. Steve Southerland

"I'm happy to be here at the Army Contracting Summit with the Defense Leadership Forum. Anything we can do to get the great ideas that the American people have into the hand of our soldiers to keep them safe and to win our wars, we need people to gather together like this and give them the opportunity to present those ideas. It's a great idea."

Congressman John Carter, Member, House Defense Appropriations Subcommittee,
Chairman, House Homeland Security Appropriations Subcommittee
2015 Army Contracting Summit, Keynote Speaker

"Great caliber speakers. Great Host. Great Presentations. I made a lot of networking connections here. I got a lot of great information and I definitely recommend you attend the next one."

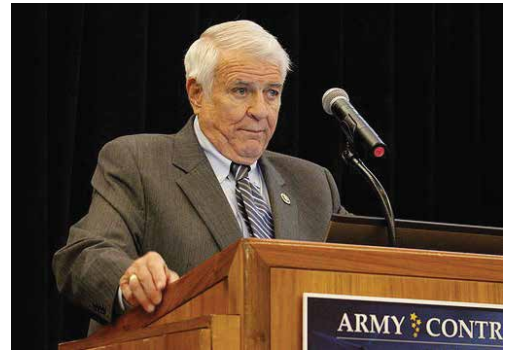
Gerald Morris, J2 Engineering, 2015 Air Force Contracting Summit, Exhibitor

"It was a great opportunity to hear some government speakers talk about our industry. The networking was especially beneficial. I had several opportunities to talk to small businesses and large businesses as well. Perhaps most importantly it gave us an opportunity to communicate to some of the small businesses of our concerns with dealing with the government, in particular in how we went about selecting small business partners. Often times there is a misunderstanding of how that works and at least this conference gave us an opportunity to explain the industry perspective. Interesting enough other industry partners were part of that same panel and had very similar remarks so it came at it from three different sources and there seemed to be somewhat of a consensus in how best to deal with larger businesses."

Thomas Lampley, Senior Account Executive – KBR
2015 & 2016 Air Force Contracting Summit, Attendee

"We have been involved in the Defense Leadership's forums many times. It's three-fold for us. One, we enjoy being an Exhibitor, where we can provide our solutions to all attendees; we also enjoy meeting other vendors, small businesses, disabled businesses, and woman-owned business that we can partner with on future projects; and thirdly we really enjoy the forum itself and the speakers where we can raise our skillset and knowledge and utilize that in future projects. It really benefits us and we enjoy it, and certainly learn a lot from it and look forward to it each year."

Bobby Marcus, General Manager, Siemens Building Technologies
2016 Air Force Contracting Summit, Top Sponsor



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Participants in our numerous defense events have included:

Pentagon; U.S. Navy; U.S. Air Force; U.S. Army; U.S. Marine Corps; U.S. Army Corps of Engineers; AMRDEC; U.S. Department of Energy; U.S. Department of Agriculture; U.S. Department of Transportation; EPA; NASA; NIH; Walter Reed National Military Medical Center; Schneider Electric; Lockheed Martin; Northrop Grumman; PwC; John Deere Company; Triple Canopy; CACI; L-3 Communications; GE Energy; Boeing Energy; Duke Energy; Enervation; SolarWorld Americas; Bechtel; TransGen Energy; Honeywell; Telkonet; Waste Management; Cisco; 3M; Applied Materials; Centech Group; Navistar Defense; ABB; Siemens; Harris IT Services; Johnson Controls; Westinghouse Electric Company; Sea Box, Inc.; PPG Industries; FlightWorks, Inc.; Noblis; HDR; Black & Veatch; Burns & McDonnell; IBM; Konica Minolta; Jacobs Engineering; CGI Federal; HP; Michelin North America; Parsons; Textron; Fluor Corp; MD Helicopters; Gunlocke; Louis Berger Group; Air Products; Gamesa Wind; Hatch Mott MacDonald; Abengoa Solar; Borrego Solar Systems; SBM Solar; Alabama Power; Suntech; EnerSol; Pepco; Viridity Energy; Power-One; Jacobs; Concurrent Technologies Corporation; Northland Power; Advanced Biofuels USA; NextEra Energy Resources; Redstone Energy Group; Eaton Corporation; SunEdison; AECOM; Eaton; Electric Fuel Battery Corporation; Tula International; O'Brien & Gere; UGI-HVAC Performance Solutions; Cavatronix Corporation; URS; Planetary Power; Booz Allen Hamilton; Cummins; U.S. Chamber of Commerce; Solar Energy Industries Association; EIFS Industry Members Association; CTSI; Biotechnology Industry Association (BIO); Georgia Tech Research Institute; Biofuels Center of North Carolina; Michigan Economic Development Corporation; University of Pittsburgh Center for Energy; VT Procurement Technical Assistance Center; ASME; Mintz Levin; Patton Boggs; Pillsbury Winthrop; Baker Botts; McKenna Long & Aldridge; Andrews Kurth; Ballard Spahr; K&L Gates; Sullivan & Worcester; Nixon Peabody; Kaye Scholar; Members of Congress; Senior Congressional Staff; National Contract Management Association; and many others.



MATCHMAKING SESSION

The Matchmaking Session is an opportunity to participate in one-on-one meetings with representatives from various government agencies, contracting services, and prime contractors, with the purpose to facilitate targeted information exchange and match needs with resources and solutions. A list of matchmaking table hosts will be provided prior to each event via email to only registered attendees. Session sign-up is available ON-SITE ONLY at each Summit near the registration area. Matchmaking session sign-up is first come, first serve. Meetings are not scheduled in advance. Inquire about hosting opportunities.

DEFENSE LEADERSHIP ROUNDTABLE DISCUSSION

The Defense Leadership Roundtable is an invitation-only focus group discussion (no formal presentations, no audience) with Summit speakers and other special guests. Real issues and challenges will be discussed with military, government, congressional, and industry leaders while generating possible solutions in real time. Summit attendees can submit questions on topics related to DoD Acquisition/Procurement/Contracting in advance during event registration. A brief summary of the discussion will be provided to all Summit attendees at the beginning of the afternoon General Session. Seats available by invitation only. Inquire for more details.

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SOCIAL MEDIA

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